

JULIA WERT MARROCCO, CRB, CMC

Professional Coach and Presenter

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Professional Business Coach/Consultant

- Seasoned business coach with over 20 years proven track record.
- CEO experience
- Improves profitability and productivity for companies and their salespeople through corporate triage method, creates personalized consulting/coaching plan, and training strategy.
- Works with top-level executives, management teams, sales teams, and customer support teams.
- Helps companies and teams establish more sustainable business practices by implementing practical action plans, with built-in accountability, at most affordable price. Formula to compute ROI.

Professional Presenter

- High-octane speaker
- Delivers both public and private company training workshops, executive retreats and keynotes at Annual Association Gatherings, Conventions, and Expos
- Presents results-driven sales training
- Background in performing arts

Author

- Published author and columnist
- Currently working on book "Far More Than Rubies" due out 2008

Business Experience

- Heavy background in real estate industry, management, coaching, consulting, and sales
- Licensed Broker in multiple states, experienced in cross-border issues
- Experienced in turnarounds, mergers and acquisitions, startups and succession plans
- Numerous designations and industry sales & professionalism awards
- Authored course syllabus for Real Estate Related Topics
- Regular Columnist in Business Publications

Other Experiences

- Ran political campaign for Washington state congressional candidate
- Stage experience includes speaking, dance, drama, singing and piano
- Ran three marathons after the age of 45

Affiliations

- National Speakers Association
- International Coach Federation
- Toastmasters International
- Executive Officers Club
- The Link For Women
- National Association of Realtors
- Women's Council of Realtors
- CCIM Chapters: Portland, OR and San Diego, CA

References

Enthusiastically provided upon request.